



TTH Laundry Services Orders Girbau UK's First EcoTunnel System™

28 July 2010: One of the country's fastest growing independent laundries, Wirral-based TTH Laundry Services, is set to be the first laundry in the UK to install Girbau UK's latest high efficiency EcoTunnel System™ batch washer.

Developed specifically to offer the competitive and environmental benefits of batch washing to smaller laundries, the EcoTunnel System is ideal for laundering between 250 and 500kg per hour. It offers astounding energy savings of 80%, water savings of 75% and 50% savings in labour and detergent costs.

"We have expanded very fast as a business and needed to make a decision whether to buy more washer extractors or a small batch washer instead," says TTH sales director Vicki Hughes. "We undertook a competitive analysis and the economies achievable from the EcoTunnel System made the decision a virtual no-brainer. We have always had excellent service and support from Girbau for our existing washers too."

Founded at the beginning of 2009, TTH Laundry Services has already established a reputation for high quality laundry, excellent service and flexibility in meeting customers' needs. Up against hundreds of other entrants, it recently won the Business Start of the Year award at the WiN Business Awards, organised by the Wirral Investment Network.

"We already have enough business to make the EcoTunnel System pay from day one," Hughes continues. "While it is a big investment for a young company like us, it will allow us to compete head-on against the biggest national players in laundry and linen rental. And we'll also get a 70% boost in the profit we make on our current contracts."

"The EcoTunnel System is a breakthrough in laundry equipment that delivers huge energy-saving and efficiency benefits, lower carbon emissions and reduced environmental impact," says Peter Marsh, managing director of Girbau UK. "This is a unique system that allows enterprising smaller laundries like TTH to make dramatic savings."

As well as boosting efficiency and profits, the EcoTunnel will also help TTH Laundry Services to minimise the environmental impact of its operations - as an important consideration for TTH and a growing number of its customers. In addition to an 80% reduction in carbon emissions the

EcoTunnel system uses around 75% less water and 50% less detergent compared to washer extractors.

The EcoTunnel System comes complete with Girbau's unique engineering maintenance and technical support package. TTH has been allocated a dedicated Girbau engineer with detailed knowledge of every aspect of its system. An automatic modem link to Girbau UK headquarters in Hitchin and the manufacturing plant in Barcelona, Spain means that Girbau can constantly monitor the system and provide ongoing remote diagnostics, fault finding and preventative maintenance.

"The remote diagnostics is a brilliant feature," says Vicki Hughes. "It means that Girbau can be aware of any problems before we are, and if necessary can send an engineer out to us immediately."

TTH's Girbau EcoTunnel System comprises a six-stage batch washer, an SPR-50 press and two ST-100 dryers. The company has also opted for the "Medi-Spec" version, which will allow it to provide a verified disinfection service to hotel and healthcare customers.

Additional design features unique to Girbau mean that the EcoTunnel System delivers premium quality laundering and minimal abrasion for longer linen life. In addition only the EcoTunnel System has uniform compartment size and water content analysis in every compartment – a design which ensures the system will not block.

